

Sunair Awnings

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Contact Person(s)/Title
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Briefly describe your business and key individuals

Sunair Awnings & Solar Screens is an American chartered company founded by a Swedish couple, Olof and Mona Martensson, following their emigration from Sweden in the early 1970's. The Company's original facility is in an 80,000 square foot building outside Washington DC. As the company grew, it became obvious that a second facility was needed to serve our increasing dealer network in the West. Phoenix offered the perfect combination of location, skilled labor base, available factory facilities and distribution connections. Sunair has lead in the "green revolution. "Since its origin in Malmo, Sweden, in the 1840's our shade products reduce the summer glare, heat gain and UV damage of the Sun but as retractable products, they allow the sun to warm in winter. Our motto is Sun when you want it, shade when you need it! Today, the Founder's son, Robert Martensson and their daughter Estelle Blankenship carry on Sunair's Swedish family heritage:. These two represent the 5th generation owners and management. Learn more at www.sunairawnings.com

What is new in your business?

Today's emphasis on energy efficiency and utility bill reduction benefits the entire Sunair product line. Solar heat gain drives the Air Conditioning demand on residences and businesses. Sunair products substantially reduce this summer hear gain, but allow the winter sun to warm buildings and reduce heating costs. While our products and industry are time proven, the market place is awakening to their benefits, encouraged by recent goals of reducing energy consumption, carbon footprint, and reliance on foreign Oil.

When and why did you join SACC Arizona?

Sunair West, a Subsidiary of Sunair is enjoying its first full year of membership in SACC-Arizona. The increased profile of SACC comes at the same time as the establishment of Sunair in the Phoenix area. As a seasoned company, but with new expansion into the West, Sunair joined SACC-Arizona to both introduce itself to the business community, and to gain exposure to local industry "best practices" from the SACC membership.

What Chamber events have you attended?

As a very new member, our participation has, to date been limited. In this and subsequent years we hope to be more active as SACC – Arizona also becomes more active and achieves a higher profile.

What do you see as the most valuable Chamber membership benefit?

We hope to derive benefits from the SACC membership, which, include encountering other companies from whom we may transact goods and services to mutual benefit.